

# Massachusetts Real Estate: Principles, Practices, and Law

Robert M. Sawyer



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This state-specific pre-license book is both a comprehensive resource and a perfect supplement to a general real estate textbook by addressing the broad spectrum of Massachusetts real estate laws, principles and practices, many of which are neither recognized nor practiced in other states. Each chapter is organized by topic making it easy to correlate to a general real estate textbook. This topical format is enhanced by a mastery instructional approach combined with the author's keen insights to provide an unparalleled source for learning Massachusetts real estate. Each chapter ends with exam questions representing the types of questions found on the state-licensing exam for mastery reinforcement. The useful appendices also provide valuable information helping students prepare for the state-licensing exam.



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